

# CASE STUDY

DAY 2 & DAY 3 SUPPORT  
FULL LIFECYCLE MANAGEMENT

## CLIENT IMPACT

**26%**

IN-SCOPE SPEND REDUCTION

**\$242k**

1YR ANNUALIZED SAVINGS

**1,183**

STRATEGIC CONSULTING HOURS  
TO DATE (AT NO COST)

**DAY 2**

IMPLEMENTATION SUPPORT ON  
SERVICE DELIVERY

**DAY 3**

NEGOTIATE ON BEHALF OF CLIENT OUT OF "TRUE-UP"  
LED INVESTIGATION INTO GEO-REDUNDANCY FAILURE



## PROJECT SUMMARY

| CLIENT PROFILE  |  | SCOPE   |  |
|---|--|---|--|
| <ul style="list-style-type: none"><li>• <b>Industry:</b> Consumer Goods   Promo Products</li><li>• <b>Revenue:</b> \$830m</li><li>• <b>Geography:</b> North America</li></ul> |  | <ul style="list-style-type: none"><li>• <b>In Scope Spend:</b> \$1,018,112 (annual)</li><li>• <b>Locations:</b> 10</li><li>• <b>Employees:</b> 300+</li></ul> |  |
| GOALS   |  |   |  |
| <ul style="list-style-type: none"><li>• <b>Transformation:</b> Replace expensive legacy infrastructure</li></ul>  |  | <ul style="list-style-type: none"><li>• <b>Spend Reduction:</b> Cost savings &amp; spend optimization</li></ul>   |  |

## TESTIMONIAL

I just wanted to take a moment to say “Thank You” for all your assistance with [client] phone projects. This takes tremendous effort, patience, understanding, and persistence with these vendors.

None of which we could accomplish without someone as diligent and awesome as yourself. I greatly appreciate all that you and the entire Resourcive team do to support us here at [client].

**Director of Infrastructure**



CLOUD  
COMPUTE



MANAGED  
SERVICES



UCAAS  
CCAAS



IOT  
WIRELESS



NETWORK  
SD-WAN



MANAGED  
SECURITY