

RESOURCECIVE CASE STUDIES

Activity Summary

Client: Global PE firm with >\$60bn AUM

2020 Scope:

- 5 portfolio company engagements
- Varied industries:
 - Pharmaceuticals, - Healthcare
 - Building Materials - Aviation
 - Insurance
- Europe and U.S. based engagements

Goals:

- Telecommunications optimization
- Spend reduction
- CIO augmentation
- Subject matter expertise & advisory
- Accommodate growth plans

Portfolio 2020 Impact

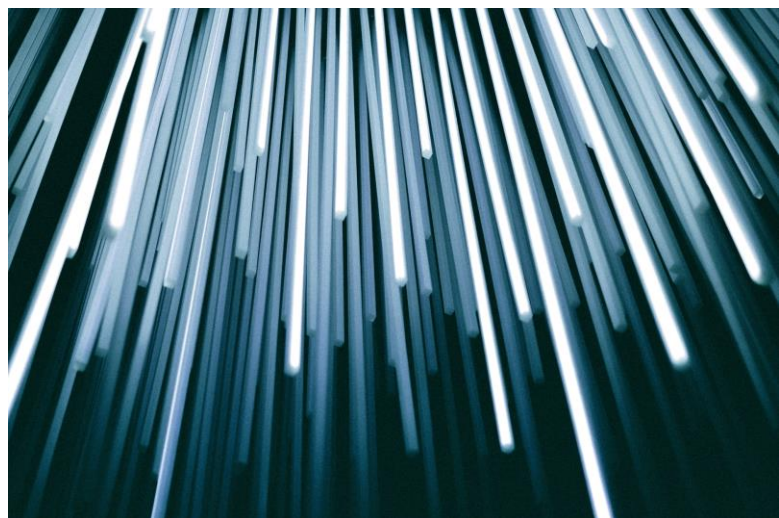
\$1M+ TYR ANNUALIZED
SPEND REDUCTION

>32% SAVNGS RATE ON
COMPLETED PROJECTS

4,000+ STRATEGIC CONSULTING
HOURS

→ ACCELERATED DIGITAL
TRANSFORMATIONS

\$300K CAPEX EXPENSE AVOIDED
AS A RESULT OF
ENGAGEMENT



RESOURCEIVE CASE STUDIES



Cloud
IaaS



Managed
Services



UCaaS
CCaaS



IoT
Wireless



Network/
SD-WAN



Managed
Security

Solutions Delivered

- UCaaS, CCaaS, DIA Aggregation
- Hosted Voice, Global WAN, Wireless
- MPLS/DIA, Voice (SIP), Cloud Services (AWS, Azure), Data Center Services
- European vendor consolidation
- Redundant legacy voice disconnect

Additional Notes

- Guided engaged portcos through COVID environment, mitigating losses and downtime.
- Ongoing projects and support
- Hosted educational webinar for 50+ portfolio CIOs

Testimonials

Working with Resourcive has been an excellent experience. Though we had some hiccups with [vendor], the Resourcive team stepped up and has delivered to help us through the entire process. Michael and Thomas have been awesome to work with throughout this project. Nick was great as well at the inception of the engagement and throughout touching base and answering any questions I have had. I'm excited about the future and look forward to continuing to partner together!

Director of Infrastructure and Operations

Our experience has been very positive thus far... The Resourcive team has been very organized, and we really appreciate the pace and the clarity your team has provided during the discovery process. We feel the team has listened to our IT team and have been good at showing your expertise in this space. I know that the IT team is happy when I didn't get any pushback when I suggested we increase the scope to wireless today... Let's keep up the positive momentum and continue to expand the scope with additional projects.

Director, Global Sourcing